



PRE-LICENSING

Short Term Certificate

Entry into the real estate profession requires licensing. At Sinclair College, we offer a short term pre-licensing certificate that entitles you to sit for the Ohio real estate license exam. Obtaining your real estate license allows entry in a number of areas within the real estate profession: real estate agents, investors, brokers, as well as property management.

How to Become a Licensed Real Estate Agent:

1. Complete and pass the four pre-licensing courses (120 classroom hours) required by the state of Ohio by registering at Sinclair College. The required classes are:

Course No.		Credit Hours	Required Seat Hours
RES 1101	Real Estate Principles	3.0	40
RES 1201	Real Estate Law	3.0	40
RES 1301	Real Estate Finance	1.5	20
RES 1401	Real Estate Appraisal	1.5	20
TOTAL		9	120

- Choose from weekday, evening, or weekend classes that can be completed in as little as two weeks.
 - Courses available at four convenient locations across the Miami Valley and beyond .
 - You may take all four courses within one semester (16 weeks during fall and spring; 12 weeks during summer term) or spread them out over several terms.
 - You may take classes in any combination that fits your needs.
2. Find a real estate broker to sponsor you for the state-licensing exam.
 3. Apply to the state to take your licensing exam.
 4. Pass the test and begin your new career!



ONLINE CLASSES

COMPLETE ONLINE CLASSES IN 8 WEEKS

*Additional fees may apply

[Financial Aid Available](#)



REAL ESTATE ASSOCIATE DEGREE

ASSOCIATE OF APPLIED SCIENCE

Considering a career in the real estate industry? A Real Estate Associate Degree can give you a competitive edge in the real estate field. Completing a degree gives you a solid foundation in the basics of buying and selling real estate, allowing you to make more informed decisions about property and stay on top of the latest trends in the field.

Sinclair prepares students for careers in the real estate profession. The Real Estate program leads students to careers with local real estate agencies and organizations affiliated with the real estate industry. With practical coursework and local real estate connections, graduates are able to enter the workforce or take advantage of transfer opportunities to earn a four degree.

Course	Title	Credits
	Ohio Transfer Module: Arts & Humanities Elective	3
ACC 1210	Introduction to Financial Accounting	3
BIS 1120	Introduction to Software Applications	3
COM 2206	Interpersonal Communication	3
FIN 2450	Personal Finance	3
ECO 2180	Principles of Microeconomics	3
LAW 1101	Business Law	3
MAN 2150	Management & Organizational Behavior	3
MAT 1120	Business Mathematics	3
PLS 1232	State & Local Government	3
RES 1101	Real Estate Principles	3
RES 1102	Real Estate Abstracting	3
RES 1201	Real Estate Law	3
RES 1301	Real Estate Finance	1.5
RES 1401	Real Estate Appraisal	1.5
RES 1302	Real Estate Investing	3
RES 1402	Property Management	3
	(ENG 1101 OR ENG 1131)	3
	(MRK 2135 AND MRK 2225 AND SOC 1101 OR CAT 1201 AND CAT 2411 OR ACC 1220 AND CAT 1161 AND SOC 1101)	9
	RES 2170	2

TYPICAL CAREERS

- ✓ Real Estate Sales Agent
- ✓ Real Estate Broker
- ✓ Real Estate Appraiser
- ✓ Property Manager
- ✓ Abstractor
- ✓ Real Estate Investor



ACCREDITED BY

Accreditation Council of
Business School and
Programs

**FINANCIAL AID AVAILABLE
FOR DEGREE SEEKING
STUDENTS**

CONTACT US

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realestate@sinclair.edu

FREQUENTLY ASKED QUESTIONS

SINCLAIR REAL ESTATE PRE-LICENSING SHORT TERM CERTIFICATE

Q: What is the total cost of the 4 real estate pre-licensing courses?

A: **Spring Semester 2020** Includes tuition, fees & textbooks, total cost subject to change. *Estimate Only

Montgomery County Residents: In person \$1,340.00, Online \$1,407.00

Other Ohio Residents: In Person \$1,765.00, Online \$ 1,832.00

Q: When and where do you offer pre-licensing courses?

A: The courses are offered online, at the Dayton Area Board of Realtors, and Sinclair's Dayton and Englewood campuses. Please visit schedule.sinclair.edu for current offerings.

Q: Do you offer financial aid?

A: Yes, financial aid is available to those students who declare Real Estate as their major. Please visit www.sinclair.edu/enroll/finaid/ for more information on applying for financial aid.

Q: Do I have to take the classes in a certain order?

A: You may take all 4 courses at the same time or in any order or combination that fits your needs.

Q: Are online courses self study or are there deadlines?

A: All online courses have deadlines, however in most courses you may work ahead of schedule.

Q: For online courses, will I have to log on at particular times or come to campus?

A: No. you may complete online work any time or day of the week as long as you meet course deadlines.

Q: What are the requirements to sit for the Ohio Real Estate Salesperson Examination?

A: Please visit <http://www.com.ohio.gov/real/> for the Ohio.gov, Department of Commerce, Division of Real Estate and Professional Licensing.